UMKC | Henry W. Bloch School of Management
UNIVERSITY OF MISSOURI-KANSAS CITY

Major Map: BBA-Real Estate

http://www.bloch.umkc.edu/

Catalog Year: 2013-2014

The following is a sample course of study for the Bachelor of Business Administration degree with an emphasis in Real Estate. It is the student's responsibility to ensure that all program requirements are met. This guide is not a substitute for academic advisement.

Your path to graduation may vary slightly based on factors such as college credit you earned while in high school, transfer work from other institutions of higher learning and placement in Mathematics. You are responsible for checking prerequisites to any courses. Students generally need around 16 hours of electives to bring their program total to 123. The actual number need will depend on course selection and transfer credit from other institutions.

Course Subject and Title	Hrs.	Upper Division	Transfer Course	Minimum Grade if Required	Date Completed	Final Grade	Pre-requisites met	Additional Critical Tracking Notes
Fall Semester Year 1: 15 hours								
MATH 110, College Algebra	3	☐	☐				☐	Complete Math 206 entrance exam.
ENGLISH 110, English I: Intro to Academic Prose	3	☐	☐				☐	
Constitution course Select one from: HISTORY 1100, American History to 1877 HISTORY 1101, American History Since 1877 HISTORY 360R, Constitutional History of the United States POL-SC 210, American Government	3	☐	☐				☐	
Non-business elective	3	☐	☐				☐	
Fine Arts course Select one from: ART-HIST 110, 110P, Introduction to the History of the Visual Arts ENV-DSN 110, The Meaning of Architecture THEATER 130, Foundations of Fine Arts Theater THEATER 210, Introduction to Design for the Theater CONSVTY 120, 120N, Music Appreciation	3	☐	☐				☐	
Spring Semester Year 1: 15 hours								
COMM-ST 110, Fundamentals of Effective Speaking & Listening	3	☐	☐				☐	Complete STAT 235 entrance exam.
Natural Science without lab Select from: Biology; Chemistry; Environmental Science; some Geography courses; Geology; Life Sciences-Anatomy; Life Sciences-Microbiology; Life Sciences-Physiology; PACE-Natural Science; Physical Science; Physics	3	☐	☐				☐	
MATH 206, Brief Calculus and Matrix Algebra	3	☐	☐				☐	
Social Science course Select from: American Studies; Anthropology; Criminal Justice; some Geography courses; History; Political Science; Psychology; Sociology	3	☐	☐				☐	
Non-business elective	3	☐	☐				☐	
Summer Semester Year 1								
May use summer semester to lighten fall and spring course loads.								
Fall Semester Year 2: 17 hours								
ENGLISH 225, English II: Intermediate Academic Prose	3	☐	☐				☐	
ACCTNG 210 & 210L, Introduction to	3	☐	☐				☐	

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Financial Accounting and Lab								
ECON 201, Introduction to Economics I (macro)	3	☐	☐				☐	
Natural Science with lab Select from: Biology; Chemistry; Environmental Science; some Geography courses; Geology; Life Sciences-Anatomy; Life Sciences-Microbiology; Life Sciences-Physiology; PACE-Natural Science; Physical Science; Physics	5	☐	☐				☐	
STAT 235, Elementary Statistics	3	☐	☐				☐	
Spring Semester Year 2: 15-17 hours								
PHILOS 210, Foundations of Philosophy **OR** one semester college-level foreign language	3-5	☐	☐				☐	Complete RooWriter Writing Assessment.
ACCTNG 211, Introduction to Managerial Accounting	3	☐	☐				☐	
MIS 202, Computer Applications in Management	3	☐	☐				☐	
ECON 202, Introduction to Economics II (micro)	3	☐	☐				☐	
Non-business elective	3	☐	☐				☐	
Summer Semester Year 2								
May use summer semester to lighten fall and spring course loads.								
Fall Semester Year 3: 15 hours								
MGT 301, Effective Business Communication	3	☐	☐				☐	
MKT 324, Marketing Concepts **OR** MGT 330, Understanding the Individual in the Organization *Note, both courses are required	3	☐	☐				☐	
DSOM 309, Intermediate Business Statistics	3	☐	☐				☐	
FIN 325, Financial Management	3	☐	☐				☐	
RL-EST 321, Real Estate Principles	3	☐	☐				☐	
Spring Semester Year 3: 15 hours								
MGT 370, International Management **OR** MGT 470, International Study in Business#	3	☐	☐				☐	Complete the ETS Proficiency Profile exam (EPP).
ECON 302, Microeconomic Analysis	3	☐	☐				☐	
MGT 306, Legal, Ethical and Regulatory Environment of Business	3	☐	☐				☐	
MKT 324, Marketing Concepts **OR** MGT 330, Understanding the Individual in the Organization *Note, both courses are required	3	☐	☐				☐	
RL-EST 421, Fundamentals of Real Estate Finance	3	☐	☐				☐	
Summer Semester Year 3								
May use summer semester to lighten fall and spring course loads.								
Fall Semester Year 4: 15 hours								
DSOM 326, Production/Operations Management	3	☐	☐				☐	Apply for graduation.
MGT 355, Organizational Effectiveness and Leadership	3	☐	☐				☐	
RL-EST 425, Principles of Real Estate Property Management	3	☐	☐				☐	
Real Estate emphasis elective #1	3	☐	☐				☐	
Non-business elective	3	☐	☐				☐	
Spring Semester Year 4: 14-16 hours								
MIS 402, Information Management	3	☐	☐				☐	Complete Major
MGT 471, Strategic Management	3	☐	☐				☐	

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ENT 460, Creating the Enterprise	3	☐	☐				☐	Field Assessment Test (MFAT).
Real Estate emphasis elective #2	3	☐	☐				☐	
Non-business elective, if needed	2-4	☐	☐				☐	

Real Estate Emphasis (15 hours):
Required:

1. RL-EST 321, Real Estate Principles
2. RL-EST 421, Fundamentals of Real Estate Finance
3. RL-EST 425, Principles of Real Estate Property Management

Select two from the following real estate electives:
RL-EST 496, Internship: Real Estate
ENT 215/315, Introduction to Entrepreneurship
ENT 327, Creating the New Venture: Experiential Learning
OR
ENT 328, Creating the E-Business: Experiential Learning
ENT 361, New Product Development
ENT 412, Entrepreneurial Finance & Venture Capital Investment

#MGT 470, International Study in Business is a short-term study abroad opportunity. A special application is required of those seeking to participate. More information can be found at http://www.bloch.umkc.edu/centers-institutes/center-for-international-business/study-abroad/index.aspx.

Non-course requirements	**Met**
RooWriter Writing Assessment	☐
ETS Proficiency Profile (EPP) exam	☐
Major Field Assessment Test	☐

The School reserves the right to make changes in courses, degree requirements and course schedules without notice.

Students are expected to maintain a quality of achievement significantly above minimum UMKC standards for degree work. Individual student progress will be monitored throughout the program. Satisfactory progress is required of all students for retention in the program. Students are expected to maintain academic standards, perform satisfactorily in courses, refrain from academic dishonesty, comply with the established University and teacher education timetables and requirements, and refrain from unethical or unprofessional behavior or behaviors that obstruct the training process or threaten the welfare of the student or others. Other circumstances involving student behavior will be addressed by the faculty on an individual basis.

Graduation Requirements Summary:

Total Hours (123 minimum)	Totals Hrs at UMKC (30 hours minimum, plus 50 percent of junior/senior business classes completed at UMKC)	Major GPA (2.250 Minimum)	UMKC GPA (2.250 Minimum)

All students completing an undergraduate business degree must meet the following conditions in order to graduate and be recommended for graduation or certification:

- 2.250 UM and in-major GPAs
- Minimum 30 credit hours from UMKC and at least 50 percent of the junior/senior business course work completed at UMKC
- Completion of assessment exams—RooWriter Writing Assessment, EPP, MFAT
- Completion of all required course work

Academic Advisor: Bloch School Student Services staff, room 115 Bloch School, 816-235-2215, blochadvising@umkc.edu.

Faculty Advisor:

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